International Comparative Legal Guides



Digital Business 2020

A practical cross-border insight into digital business law

First Edition

Featuring contributions from:

Anderson Mōri & Tomotsune
Armengaud Guerlain
Bagus Enrico & Partners
BOEHMERT & BOEHMERT
Boga & Associates
Bull & Co

Cozen O'Connor P.C.

E & G Economides LLC

Gowling WLG

Greychapel Legal

Hammad & Al-Mehdar Law Firm

Hassan Radhi & Associates

Portolano Cavallo Shin Associates Sirius Legal Veirano Advogados Walder Wyss Ltd



ISBN 978-1-83918-051-4 ISSN 2732-5237

Published by

glg

global legal group

59 Tanner Street London SE1 3PL United Kingdom +44 207 367 0720 info@glgroup.co.uk www.iclg.com

Group Publisher Rory Smith

Publisher

James Strode

Senior Editor Sam Friend

Head of Production Suzie Levy

Chief Media Officer Fraser Allan

CEOJason Byles

Printed by

Ashford Colour Press Ltd.

Cover image www.istockphoto.com

Strategic Partners





International Comparative Legal Guides

Digital Business 2020

First Edition

Contributing Editors:

Davey Brennan & Alex Brodie Gowling WLG

©2020 Global Legal Group Limited.

All rights reserved. Unauthorised reproduction by any means, digital or analogue, in whole or in part, is strictly forbidden.

Disclaimer

This publication is for general information purposes only. It does not purport to provide comprehensive full legal or other advice. Global Legal Group Ltd. and the contributors accept no responsibility for losses that may arise from reliance upon information contained in this publication.

This publication is intended to give an indication of legal issues upon which you may need advice. Full legal advice should be taken from a qualified professional when dealing with specific situations.

Expert Chapter

Navigating Business Digitalisation
Davey Brennan & Alex Brodie, Gowling WLG

Q&A Chapters

- Albania Boga & Associates: Renata Leka
- Hassan Radhi & Associates: Ahmed Abbas & Sayed
 Jaffer Mohammed
- Belgium
 Sirius Legal: Bart Van den Brande & Roeland
 Lembrechts
- Brazil
 Veirano Advogados: Fábio Pereira & Isabel Hering
- Cyprus
 E & G Economides LLC: Xenia Kasapi & George
 Economides
- France
 Armengaud Guerlain: Catherine Mateu
- Germany
 BOEHMERT & BOEHMERT: Dr. Sebastian Engels &
 Silke Freund
- 57 Indonesia
 Bagus Enrico & Partners: Enrico Iskandar & Bratara
 Damanik
- 64 Ireland
 Lewis Silkin: Victor Timon
- 72 Italy
 Portolano Cavallo: Irene Picciano, Eleonora Curreli,
 Fabiana Bisceglia & Donata Cordone
- Anderson Mōri & Tomotsune: Ken Kawai & Takashi
 Nakazaki

- Kosovo
 Boga & Associates: Renata Leka
- 92 Malaysia
 Shin Associates: Joel Prashant & Chermaine Chen
 Yinn Li
- Nigeria
 Greychapel Legal: Oladele Oladunjoye & Bisola
 Oquejiofor
- Norway
 Bull & Co: Kristin Haram Førde & Stian Sørensen
 Schilvold
- Russia
 Orchards: Grigory Zakharov & Anastasia Sivitskaya
- Saudi Arabia
 Hammad & Al-Mehdar Law Firm: Suhaib Hammad
- 129 South Africa Cliffe Dekker Hofmeyr: Fatima Ameer-Mia, Christoff Pienaar, Nikita Kekana & Mieke Vlok
- Switzerland
 Walder Wyss Ltd: Jürg Schneider, Hugh Reeves &
 Maria Gentile
- United Kingdom
 Gowling WLG: Davey Brennan & Alex Brodie
- 152 Cozen O'Connor P.C.: Ude Lu, J. Trevor Cloak & Victor J. Castellucci

From the Publisher

Dear Reader,

Welcome to the first edition of the ICLG-Digital Business, published by Global Legal Group.

This publication provides corporate counsel and international practitioners with comprehensive jurisdiction-by-jurisdiction guidance to laws and regulations relating to digital businesses around the world, and is also available at www.iclg.com.

The question and answer chapters, which in this edition cover 21 jurisdictions, provide detailed answers to common questions raised by professionals dealing with digital business laws and regulations.

The publication's opening expert analysis chapter provides further insight into navigating business digitalisation.

As always, this publication has been written by leading lawyers and industry specialists, for whose invaluable contributions the editors and publishers are extremely grateful.

Global Legal Group would also like to extend special thanks to contributing editors Davey Brennan and Alex Brodie of Gowling WLG for their leadership, support and expertise in bringing this project to fruition.

Rory Smith Group Publisher Global Legal Group



Cyprus



Xenia Kasapi



George Economides

E&G Economides LLC

1 E-Commerce Regulations

1.1 What are the key e-commerce legal requirements that apply to B2B e-commerce in your jurisdiction (and which do not apply to non-e-commerce business)? Please include any requirements to register, as well as a summary of legal obligations specific to B2B e-commerce.

The key e-commerce legislation in Cyprus that applies both to B2B and B2C transactions is the "Law on Certain Legal Aspects of Information Society Services" in Particular Electronic Commerce and Associated Matters of 2004 as amended Law No. 97 (I) 2007" (The Electronic Commerce Law). The Law implemented the Directive 2000/31/EC of the European Parliament and of the Council of the European Union based on the EU Directive (2000/31/EC) on certain legal aspects of information society services, in particular electronic commerce in the internal market.

The key e-commerce legal requirements which apply to **Business-to-Business** ("**B2B**") are general information requirements and pre-contractual information requirements. Additionally, the commercial communications have to be clearly identified and electronic contracting should indeed be allowed.

There are no requirements to register, according to Article 7 of the Electronic Commerce Law; the taking up and pursuit of the activity of an information society service provider may not be made subject to prior authorisation before starting any activities.

The law does not apply in the following instances:

- the field of taxation;
- questions relating to information society services covered by the provisions of the Processing of Personal Data (Protection of the Individual) Law of 2001 and the Regulation of Telecommunications and Postal Services Law of 2002 as amended or superseded on each occasion;
- questions relating to agreements on concerted practices which fragment the market or fix prices, or to other practices governed by the Protection of Competition Law of 1987 as amended or replaced on each occasion; or
- the following activities of information society services:
 - the activities of professions directly and specifically connected with the exercise of public authority;
 - 2. the representation of a client and defence of his interests before the courts; and
 - 3. gambling activities.

From the provisions of the Electronic Commerce Law, there are legal obligations to B2B e-commerce to provide information (disclosure requirements). In order to protect consumers,

the Electronic Commerce Law states that specific information about the service provider should be disclosed to the recipient of the information when conducting business electronically. Such information includes disclosure of the name of the service provider and their contact details (including email addresses and others), the physical address at which the service provider is established, whether the service provider is registered in a trade or similar public register, the trade register in which the service provider is entered and the registration number or equivalent means of identification in that register, where the activity is subject to an authorisation scheme and the particulars of the relevant supervisory authority. Furthermore, where the service provider undertakes an activity that is subject to VAT, the identification number on value added tax must be disclosed as well.

From the provisions of Law 156(I)/2004, it arises that commercial communication must comply with the following conditions:

- A service provider is obliged to ensure that any commercial communication provided is clearly identifiable as a commercial communication and identifies the natural or legal person on whose behalf it is made.
- Furthermore, any promotional offers and the conditions, which must be met to qualify for the offers, must be identified and presented clearly and unambiguously. In the same way, any unsolicited commercial communications sent by email must be clearly identifiable as such as soon as they are received.
- Specific information must be disclosed by the service provider to the contract party, if a contract is to be concluded via electronic means.
- 4. Where the service providers' terms and conditions are applicable, they must be made available to the contract party in a way that will allow the contract party to store and reproduce them.
- If an order is placed with the service provider, the order must be acknowledged without undue delay and by electronic means.

There are circumstances where the above requirements do not apply. Some of the requirements can also be omitted on a B2B basis if the participants agree.

1.2 What are the key e-commerce legal requirements that apply to B2C e-commerce in your jurisdiction (and which do not apply to non-e-commerce business)? Please include any requirements to register, as well as a summary of legal obligations specific to B2C e-commerce.

In relation to electronic commerce, Cyprus law has come

in conformity with EU standards by passing the following legislation:

- Electronic Commerce and Associated Matters Law 156(I)/2004, amended by Law No. 97(I)/2007 (the Electronic Commerce Law);
- Law providing for the Protection of Natural Persons with regard to the Processing of Personal Data and for the Free Movement of such Data (No. 125(I)/2018) (Data Protection Law);
- Law on conclusion of Distance Contracts 14(I)/2000, amended by Laws No. 237(I)/2004, No. 93(I)/2007, No. 16(I)/2008, 125(I)/2009, 133(I)/2013;
- Legal Framework for Electronic Signatures and Associated Matters Law 188(I)/2004; and
- 5. Regulation of Electronic Communications and Postal Services Law 112(I)/2004, last amended by Law No. 76 (I)/2017. The Electronic Commerce Law has a broader scope, covering many aspects of e-business encompassing both B2B and B2C. Therefore, the legal requirements and obligations are those that are mentioned in question 1.1 above.

Other legal obligations specific to **Business-to-Consumers** ("**B2C**") is that businesses shall comply with the Data Protection Law; businesses under the Data Protection Law are obliged to provide a privacy policy in which they need to explain to the consumers how they handle all consumers' personal data. Such personal data received from the participants by electronic means should be processed fairly and lawfully, collected for specified, explicit and legitimate purposes and not further processed in a way incompatible with those purposes. It must be adequate, relevant and not excessive in relation to the purposes for which it is collected and/or further processed. It must be accurate and, where necessary, kept up to date, and it must be kept in a form which permits identification of data subjects (participants) for no longer than is necessary for the purposes for which the data were collected or processed.

Furthermore, the businesses have obligations to provide consumers with at least the following information: the identity of the controller/their representatives; the purposes of processing of data; information about the recipients or categories of recipients of the data; the rights of the data subjects (individuals to whom the data relates); and more.

Additionally, the Law on Distance Selling Contracts obliges businesses to provide to the consumer clear information about goods and services before they buy. Confirmation should be made in writing, there is a right to withdraw from the contract and protection against credit card fraud, and unless otherwise agreed by the parties, the business must fulfil the contract within 30 days from the next day on which the consumer placed the order.

2 Data Protection

2.1 How has the domestic law been developed in your jurisdiction in the last year?

As of 25 May 2018, the principal data protection legislation in the European Union (EU) has been Regulation (EU) 2016/679, the **General Data Protection Regulation** ("**GDPR**"). In Cyprus, a national law supplementing GDPR was enacted in July 2018, the Law providing for the Protection of Natural Persons with regard to the Processing of Personal Data and for the Free Movement of such Data of 2018 (Law 125(I)/2018) (Data Protection Law).

2.2 What privacy challenges are organisations facing when it comes to fintech, Al and digital health?

The main challenge that organisations are facing is mainly to protect the Right to Privacy and to comply with GDPR, as those companies are collecting, using and storing data. Such organisations need to comply with the fundamental principles of the GDPR, such as the principle of purpose of limitation (data to be collected for specified, explicit and legitimate purposes), the purpose of data minimisation (the information that is required has to be relevant for its purpose and limited to what is necessary) and more. For example, organisations also need to provide the individuals with the rights and requirements deriving from the fairness principle, which refers, for example, to the need for organisations deploying AI applications to be aware of implications that this deployment may have on individuals and their rights and freedoms but also on communities and societal groups. Additionally, organisations, must act in a way, which promptly complies with the expectations of the data subjects concerning the respect of their rights, especially when the consent forms the legal ground of processing.

2.3 What support are the Government and privacy regulators providing to organisations to facilitate the testing and development of fintech, Al and digital health?

The government has developed and implemented data protection legislation with adequate and co-ordinated levels of enforcement, addressing the development of fintech, AI and digital health in order to ensure equivalent and adequate levels of protection.

The Office of the Commissioner for Personal Data Protection is the responsible authority for data protection and it may provide consultation and written advice in complicated cases for the preparation of a **Data Protection Impact Assessment** ("**DPIA**"). Additionally, the Commissioner has issued guidelines to promote a common understanding in the use of new technologies and their impact on organisations and businesses. The Commissioner's office is aware of the potential privacy implications arising from the use of such technologies and is continuously observing the relevant EU laws and guidance for more updates.

Additionally, on 7 February 2020, the House of Representatives has passed by majority a law establishing the Deputy Ministry of Research, Innovation and Digital Policy, a development welcomed by the President of the Republic of Cyprus. The aims of the establishment of the Deputy Ministry are digital transformation, the boost of investment in scientific research and innovative entrepreneurship. The government has appointed the Deputy Minister for Research, Innovation and Digital Policy who assumed duties in order to promote the government's digital agenda. The Deputy Ministry aims to set up high targets that would lead and guide planning and decision-making for the implementation of a comprehensive system of innovation and digital policy. The Deputy Ministry will also bring together all the scattered services under a single roof, which will design and implement a national strategy in a scientific manner, reforming and modernising the state, which in turn will be able to support and promote research, innovation and digital policy for the benefit of society.

Digital Business 2020 ICLG.com

3 Cybersecurity Framework

3.1 Please provide details of any cybersecurity frameworks applicable to e-commerce businesses.

The cybersecurity framework in Cyprus, which is also applicable to e-commerce businesses, aims for the protection of all critical infrastructures of the state and the operation of information and communication technologies to implement the necessary levels of security, for the benefit of every individual and the economy. The National Cybersecurity strategy provides for a systematic approach on cybersecurity awareness, the implementation of which is co-ordinated by the Commissioner's office of Electronic Communications and Postal Regulation. The government also supports activities in Cyprus via higher education institutions in the areas of network and information security. Further efforts have been made in order to enhance awareness of risks and threats and to protect personal information online. Consequently, the country has adopted a strong and fundamental legal and regulatory framework addressing cybersecurity and protecting the rights of individuals and organisations in the digital environment.

3.2 Please provide details of other cybersecurity legislation in your jurisdiction, and, if there is any, how is that enforced?

Comprehensive legislation protecting consumers from online business malpractice has been adopted and is enforced through the Electronic Commerce Law (156(I)/2004), amended by Law No. 97(I)/2007. A lead agency responsible for the protection of online consumers has been designated: the Consumer Protection Service, which is a sub-division in the Ministry of Energy, Commerce and Industry. The main objective of the service is the protection of consumers' safety and economic interests. This was achieved through effective enforcement, improved monitoring of consumer markets and constant education of consumers. Overall, the country follows International and EU practices and is taking part in many EU meetings on amendments to required legislation. Additionally, Cyprus has implemented the Directive on security of Network and Information Systems ("NIS"). For the full implementation of the NIS Directive, the Digital Security Authority was formed, aiming for full implementation. Cyprus is obliged to boost its capabilities in the area of cybersecurity (National Competent Authority, National CSIRT, etc.) so as to co-operate with necessary stakeholders on a national and European level and at the same time manage cyberspace risks in a structured way and to impose incident notification requirements on relevant entities. Contrary to the NIS Directive, as stated in question 2.1, Cyprus has the Data Protection Law and has established in Nicosia the Commissioner's Office, which is an independent administrative authority dealing solely with the protection of personal information relating to an individual, against its unauthorised and illegal collection recording, and further use by imposing fines for those not complying.

4 Cultural Norms

4.1 What are consumers' attitudes towards e-commerce in your jurisdiction? Do consumers embrace e-commerce and new technologies or does a more cash-friendly consumer attitude still prevail?

In Cyprus, there has been an increased development and use of e-commerce in recent years. Mainly younger consumers feel

confident with e-commerce transactions and embrace new technologies. Both online shopping and cashless electronic payments are booming and are among the key drivers of the digital transformation taking place in our economy and society. The ease of making electronic payments is disrupting many aspects of traditional consumer shopping behaviour, which is also increasingly driven by widespread use of mobile devices and apps.

However, sales in Cyprus still predominantly take place offline and a more cash-friendly consumer attitude still prevails in certain transactions. However, the opportunities that e-commerce and cashless transactions afford in terms of convenience, efficiency and affordability will help them gain further ground in the years to come; their popularity among younger generations and strong EU-level policy support for digital transformation are also helping boost their prospects.

4.2 Do any particular payment methods offer any cultural challenges within your jurisdiction? For example, is there a debit card culture, a direct debit culture, a cash on delivery type culture?

There are no particular payment methods that offer a cultural challenge; however, this can be clearly shown and will differ based on each consumer's characteristics (age, profession, etc.).

4.3 Do home state retailer websites/e-commerce platforms perform better in other jurisdictions? If so, why?

As in question 4.1, Cyprus e-commerce platforms continue to evolve along with the internet and the development of the legislation in that area.

4.4 Do e-commerce firms in your jurisdiction overcome language barriers to successfully sell products/services in other jurisdictions? If so, how and which markets do they typically target and what languages do e-commerce platforms support?

E-commerce in Cyprus has overcome the language barrier by developing translation and localisation services that assist to adapt a website to a foreign local market. The main target is EU markets and the language of preference for e-commerce activities is Greek, which is the native language for locals. English is also widely used and spoken by almost all consumers.

4.5 Are there any particular web-interface design concepts that impact on consumers' interactivity? For example, presentation style, imagery, logos, currencies supported, icons, graphical components, colours, language, flags, sounds, metaphors, etc.

There are no particular web-interface design concepts that influence consumers' interactivity. However, it goes without saying that the more generally solid the organisation is, the more trust the consumer will show, and hence will be more willing to enter into a transaction.

5 Brand Enforcement Online

5.1 What is the process for online brand enforcement in your jurisdiction?

The first step to enable the brand enforcement and protection is to register its **Intellectual Property** ("**IP**"). Where the rights established by the registration of a trademark are infringed, the proprietor of the trademark may use alternative dispute resolution procedures or can file a court action before the District Court against the infringer.

5.2 Are there any restrictions that have an impact on online brand enforcement in your jurisdiction?

There are no restrictions.

6 Data Centres and Cloud Location

6.1 What are the legal considerations and risks in your jurisdiction when contracting with third party-owned data centres or cloud providers?

When contracting with third party-owned data centres or **Cloud Service Providers** ("**CSPs**"), there are indeed various privacy considerations. The Data Protection Law applies to data centres and cloud providers in the same way as any other technology where personal data is concerned and collected. The main issue when an organisation uses a CSP to store or process personal data is that the organisation needs to confirm the location of the data centres where such personal data is being kept. Many cloud providers use several firms located in different countries and are likely to qualify as international organisations; therefore, it must be ensured that appropriate safeguards are in place to protect personal data and to avoid any security risks and/or breaches.

Additionally, as cloud services may transmit data to third country controllers, they will have to meet the usual requirements of the GDPR with regard to international data transfers. This includes having a legitimate reason for the transfer, asserting data principles, applying appropriate controls or measures to protect personal data and informing the data subjects of the transfer of their personal data.

6.2 Are there any requirements in your jurisdiction for servers/data centres to be located in that jurisdiction?

No, there are no such requirements.

7 Trade and Customs

7.1 What, if any, are the technologies being adopted by private enterprises and government border agencies to digitalise international (cross-border) trade in your territory?

Cyprus has an advanced communications infrastructure in place to support businesses and constant efforts are being made to upgrade, expand and fully digitalise international trade.

New generation products are adopted by both private enterprises and the government; Cyprus technology is constantly being reinforced by high-end mobile networks, advanced satellite systems, fixed broadband via fibre connections, and more. The country has dedicated fibre links to major international Points of Presence and Connectivity, ensuring all the right connections are in place.

The government is focused on creating a more efficient communications landscape and is promoting a digital economy, developing more secure and efficient global communications and launching incentives to digitalise international (crossborder) trade. Cross-border co-operation has been facilitated by the creation of infrastructure, including information and communication technology infrastructure, high-speed international connectivity, cables, platforms, devices and telecom services in order to ensure efficient connectivity among country systems to enable information flow.

Additionally, the adoption of electronic documents systems which involves the recognition of electronic signatures are also measures that enables international trade.

Consequently, with its current infrastructure and the commitment of government to invest in the technological landscape, the country will boost its competitiveness to a digital future. Therefore, substantial growth in this sector is expected in the coming years.

7.2 What do you consider are the significant barriers to successful adoption of digital technologies for trade facilitation and how might these be addressed going forwards?

A main barrier which affects the adoption of digital technologies is the access and use of digital networks. Issues range from matters such as the quality of physical infrastructure to regulatory matters. Connectivity is a significant constrain for the adoption of digital technologies; the physical infrastructure or the cables and wires that underpin the transfer of information between countries underpin digital connectivity.

Co-ordination in and amongst countries also remains a problem, even where infrastructure exists. Therefore, the constant development of the information and communication technology infrastructure can unlock those barriers. Regional systems might also assist for smoothing out the transit process. Furthermore, regulatory differences between countries also remain. Principles of market openness enshrined in trade agreements may assist countries' approach to digital trade.

Consequently, market openness is essential for digital trade; market openness needs to be approached by taking into consideration the full range of measures that may affect any particular transaction. If logistics services costs in the receiving (or delivering) country are high due to service trade restrictions, or if goods are held up at the border by cumbersome procedures, then the benefits of digital trade may not be facilitated.

A holistic approach to market openness also means going beyond the issues that traditionally concern trade policy makers to understand how these interact with other policy domains such as infrastructure, innovation, skills and connectivity. New technologies are often made available through international trade and access to global markets for both inputs and outputs; this is indeed essential for scaling production and increase of competition. This should be possible for all businesses with the skills and capability to adapt to new data-driven solutions. Successful businesses in the digital age embrace both new technologies and access to global markets. Trade policy needs to be seen in the context of a range of other policies, which are also significant for the shared benefits for digital adoption to materialise.

Additionally, in order to successfully adopt trade facilitation and overcome such barriers, the House of Representatives has passed by majority a law establishing the Deputy Ministry of

Digital Business 2020 ICLG.com

Research, Innovation and Digital Policy. Further information can be found in question 2.3.

8 Tax Treatment for Digital Businesses

8.1 Can you give a brief description of any tax incentives of particular relevance to digital businesses in your jurisdiction? These could include investment reliefs, research and development credits and/or beneficial tax rules relating to intellectual property.

Cyprus introduced a flexible tax regime and managed to have one of the lowest and most favourable tax systems in the EU and globally, making it attractive to foreign and local investors to base their businesses in Cyprus.

A new amended Income Tax Law (118(I)/2002) was introduced in order to create attractive incentives through tax relief to individuals who invest in innovative businesses, including start-ups. In 2016, the Income Tax Law was amended through Article 9A and was introduced in order to enhance access to finance for new innovative businesses which face many difficulties accessing bank lending due to the high risk of operations.

In order to be eligible to benefit from the scheme, investors must be physical persons and independent investors, investing either directly or through an investment fund or through an alternative trading platform, in innovative small and medium-sized enterprises (SMEs).

Tax exemptions are subject to the following provisions:

- 1. The amount of deductible taxable income may not exceed 50% of the taxable income of that person during the tax year in which the investment is made.
- 2. The discount, insofar as it is not granted due to the above restriction, may be carried forward and granted for the next five years, subject to the above percentage limitation. Additionally, the deductible amount may not exceed the amount of €150,000 per year.

Cyprus also introduced a new Cyprus IP box regime which allows for a deductible notional expense calculated as 80% of the qualifying profits earned from qualifying intangible assets.

Qualifying intangible assets are:

- 1. patents;
- 2. computer software;
- utility models, IP assets that provide protection to plants and genetic material, orphan drug designations, extensions of patent protection; and
- 4. other IP assets that are non-obvious, useful, and novel, that are certified as such by a designated authority, in Cyprus or abroad and where the taxpayer fulfils size criteria; annual IP related revenue does not exceed €7,500,000 for the taxpayer, and group total annual revenue does not exceed €50,000,000, using a five-year average for both calculations.

Qualifying intangible assets do not include business names, trademarks, brands and other marketing-related IP.

Qualifying profits include, inter alia:

- royalties or other amounts resulting from the use of qualifying intangible assets;
- 2. licence income for the exploitation of intangible assets;
- amounts derived from insurance or compensation in relation to the qualifying intangible assets;
- 4. trading income from the sale of qualifying intangible assets excluding capital gains which are not subject to taxation in Cyprus; and

IP income embedded in the sale of services, products, or from the use of procedures directly related to the assets.

8.2 What areas or points of tax law do you think are most likely to lead to disputes between digital businesses and the tax authorities, either domestically or cross-border?

One of the main areas that may lead to disputes is the determination of the accountable tax jurisdiction with many sellers avoiding registration in third countries, where they trade through platforms. This most likely makes tax enforcement, collection and identification of business tax functions (individuals and systems required and the use of financial data) difficult, especially with regard to cross-border trade in services and intangible assets.

9 Employment Law Implications for an Agile Workforce

9.1 What legal and practical considerations should businesses take into account when deciding on the best way of resourcing work in your jurisdiction? In particular, please comment on the advantages and disadvantages of the available employment status models.

According to Cyprus law, an employee is any person who works for another individual/company under an employment or training contract or under conditions where an employment relationship can be inferred between an employer and an employee.

Based on the above, any person who does not work full-time for another person on the basis of a contract and/or employment and/or training or under conditions where an employment relationship may be inferred between an employer and an employee, is considered as either self-employed, freelance or as an independent contractor.

Different benefits and/or advantages are provided to employees such as the fact that the employer is responsible for the actions performed by the employee, which were performed during their employment, and that the employer is responsible for providing a secure work system to the employee in order for any work to be performed.

However, outsourcing work to specialised individuals or organisations (acting as consultants) might shift the responsibility, either legal and/or professional, to them. It is understood that such terms should be clearly reflected in any agreements signed between businesses and said consultants. Furthermore, both resourcing work to employees or outsourcing work to contractors come with their own cost advantage benefits, depending on the nature of the work. Therefore, on some occasions, the employer must weigh the advantages and disadvantages based on the overall experience of the above parties and whether either party has the necessary tools/equipment/expertise to finalise any work.

9.2 Are there any specific regulations in place in your jurisdiction relating to carrying out work away from an organisation's physical premises?

There is no specific regulation in place; however, if it is either orally or contractually agreed between the employer and employee, and for whatever reason, work can be carried out away from an organisation's physical premises considering that all other measures (i.e. data protection) have been accounted for.

10 Top 'Flags' for Doing Business as a Digital Business in Different Jurisdictions

10.1 What are the key legal barriers faced by a digital business operating in your jurisdiction?

There are no legal barriers for now.

10.2 Are there any notable advantages for a digital business operating in your jurisdiction?

Cyprus is an EU Member State that is fully compliant with all international guidelines and regulations. Furthermore, it offers a tax system that is attractive, practical, efficient, stable and tested (whether that is for holding, financing, IP, services or trading activities). Its legal system is based on Common Law and Principles of Equity (which is easily understood and preferred) and most importantly, Cyprus has all the necessary infrastructure to accommodate any needed level of business substance, with a comparative cost advantage when compared with other EU prime jurisdictions.

For further tax-related advantages and general incentives, see question 8.1, as well as question 7.1.

11 Online Payments

11.1 What regulations, if any, apply to the online payment sector in your jurisdiction?

Cyprus conveyed the Payment Services Directive (EU) 2015/2366 and implemented such through the Payment Services Law 31(I)/2018 and the Electronic Money Law 2012 which merely provides for the development of innovative online and mobile payments, more secure payments and enhanced consumer protection. Therefore, in accordance with such laws, payments and electronic money services may only be provided within Cyprus.

11.2 What are the key legal issues for online payment providers in your jurisdiction to consider?

In order for Payment Service Providers ("PSP") such as Credit Institutions ("CI"), Payment Institutions ("PI") or Electronic Money Institutions ("EMI") to be fully operational, authorisation and a permit must be granted by the Central Bank of Cyprus. The key legal issues for online payment providers is that they need to be able to block any possible fraudulent activity and to secure electronic transactions by having strong security methods and measures in place so as to protect consumers' data and to prevent such activity. Additionally, payment service providers need to have in place a complaints procedure for consumers which can be used before seeking out-of-court redress or before launching any court proceedings. Such payment providers are obliged to respond, in writing, to any complaint within 15 business days.



Xenia Kasapi is an advocate and Head of the IP and Data Protection Department at E&G Economides LLC. Xenia holds a Bachelor of Laws from the University of Sheffield and a Master of Commercial Law from the University of Bristol, and has successfully completed a professional course in Arbitration Law at the Chartered Institute of Arbitrators (Cyprus Branch). She is a member of the Cyprus Bar Association and a member of Arbitrators in the Charted Institute of Arbitrators.

Xenia specialises in Information Technology (including e-commerce), data protection, intellectual property and commercial law. She has a broad commercial practice with particular focus in intellectual property law, data protection and e-commerce law. Xenia deals with all aspects of intellectual property law. She is also assisting companies with establishing and maintaining data privacy and security compliance matters and is drafting and reviewing commercial transaction documents.

Xenia is also a lecturer on Business Law and lectures to undergraduates at Cyprus College supported by the European University Cyprus.

E&G Economides LLC 17 Gr. Xenopoulou Street 3106 Limassol Cyprus Tel: +357 25 866 480

Email: xenia.kasapi@economideslegal.com
URL: www.economideslegal.com



George Economides is a partner at E&G Economides LLC. His area of focus is tax, corporate, real estate and IP and he is also mainly involved in the firm's business development, marketing and operational activities. George graduated from the University of Westminster and after completing his Bachelor's degree, he joined the audit and tax practice of a major Cypriot accountancy firm.

He has authored a variety of articles and contributed to other publications in the ICLG series, such as Mergers & Acquisitions and Lending & Secured Finance.

George is a member of the Cyprus Bar Association, a member of the Individual Tax and Private Client Committee of the International Bar Association, an active member of the International Tax Planning Association (ITPA) and a member of the Society of Trust and Estate Practitioners (STEP).

E&G Economides LLC 17 Gr. Xenopoulou Street 3106 Limassol Cyprus Tel: +357 25 866 480

Email: george.economides@economideslegal.com

URL: www.economideslegal.com

E&G Economides LLC, based in Limassol, Cyprus specialises in corporate & commercial, M&A, banking & finance and capital markets work. Litigation, immigration, real estate, financial services, data protection, IP and privacy and private client matters are also offered. With a team currently comprising over 18 advocates, the firm has continued to grow and expand its areas of practice with the support of an active network of global associates with long-standing ties to the corporate and financial communities. The firm maintains a diverse client base and is regularly instructed by highnet-worth individuals, entrepreneurs, multinational corporations and tax firms, as well as global banking and credit institutions and both domestic and international transactions.

Clients' interests often have a global focus, and the firm is frequently mandated to co-operate with international law firms on multijurisdictional

projects and other cross-border engagements. Such assignments have been pivotal in yielding a globally-minded perspective and have brought the firm in close co-operation with international law firms.

E&G Economides LLC is also ranked in prestigious professional and legal directories internationally.

www.economideslegal.com

E&G **ECONOMIDES** LLC

ICLG.com

Current titles in the ICLG series

Alternative Investment Funds

Anti-Money Laundering

Aviation Finance & Leasing

Aviation Law

Business Crime

Cartels & Leniency

Class & Group Actions

Competition Litigation

Construction & Engineering Law

Consumer Protection

Copyright

Corporate Governance Corporate Immigration

Corporate Investigations

Corporate Tax

Cybersecurity

Data Protection

Derivatives

Designs

Digital Business

Digital Health

Drug & Medical Device Litigation

Employment & Labour Law

Enforcement of Foreign Judgments

Environment & Climate Change Law

Family Law

Financial Services Disputes

Fintech

Foreign Direct Investment Regimes

Franchis

Gambling

Insurance & Reinsurance

International Arbitration

Investor-State Arbitration

Lending & Secured Finance

Litigation & Dispute Resolution

Merger Control

Mergers & Acquisitions

Mining Lav

Oil & Gas Regulation

Outsourcing

Patents

Pharmaceutical Advertising

Private Client

- . - .

Product Liability

Project Finance

Public Investment Funds

Public Procurement

Real Estate

Renewable Energy

Restructuring & Insolvency

Sanction

Securitisation

Shipping Law

Telecoms, Media & Internet

Trade Marks

Vertical Agreements and Dominant Firms

Vorknlace Pensions

